

# Kakuyasu Monthly Sales Bulletin



October 7, 2024  
Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.  
Figures are shown as those from Kakuyasu on non-consolidated basis.

Sales performance on a year-on-year basis.

			Quick Delivery	Route Delivery	Store Sales	Total Sales
FY2024	CY2024	April	107.6%	105.8%	98.9%	105.0%
		May	108.4%	108.0%	102.3%	106.6%
		June	107.8%	107.8%	106.0%	107.0%
		July	106.1%	102.6%	87.2%	101.2%
		August	106.3%	108.3%	84.2%	102.5%
		<b>September</b>	<b>102.7%</b>	<b>106.9%</b>	<b>83.4%</b>	<b>99.7%</b>
		First Half of FY2024	106.5%	106.5%	93.1%	103.6%
	Second Half of FY2024					
	Throughout FY2024					

Quick Delivery's sales were 102.7% YoY. There was a counteraction effect due to the rush purchases before the revision of the liquor tax rate in October last year.

Route Delivery rose to 106.9% YoY in sales, as both the number of customers and their average spending saw an increase compared to last year.

Store Sales appeared to be 83.4% YoY, the number of customers and the average spending per customer fell below the same month of the previous year. The main reason of the decline was the prolonged reaction to the cashless campaign run by the local government until September last year.

Consequently, total sales in September'24 resulted in 99.7% on a year-on-year basis.