

# Kakuyasu Monthly Sales Bulletin



November 8, 2024  
Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.  
Figures are shown as those from Kakuyasu on non-consolidated basis.

Sales performance on a year-on-year basis.

			Quick Delivery	Route Delivery	Store Sales	Total Sales		
FY2024	CY2024	April	107.6%	105.8%	98.9%	105.0%		
		May	108.4%	108.0%	102.3%	106.6%		
		June	107.8%	107.8%	106.0%	107.0%		
		July	106.1%	102.6%	87.2%	101.2%		
		August	106.3%	108.3%	84.2%	102.5%		
		September	102.7%	106.9%	83.4%	99.7%		
		<b>October</b>	<b>107.1%</b>	<b>104.4%</b>	<b>92.8%</b>	<b>103.8%</b>		
		November						
		December						
			CY2025	January				
				February				
				March				
		First Half of FY2024	106.5%	106.5%	93.1%	103.6%		
		Second Half of FY2024	107.1%	104.4%	92.8%	103.8%		
		Throughout FY2024	106.6%	106.2%	93.1%	103.6%		

Quick Delivery's sales were 107.1% YoY, mainly due to higher average customer spending compared to the same month laster year.

Route Delivery rose to 104.4% YoY in sales, as both the number of customers and their average spending saw an increase compared to last year.

Store Sales declined to 92.8% YoY, due to a decrease in the number of customers.

As a result, total sales in October'24 was 103.8% on a year-on-year basis.