

Kakuyasu Monthly Sales Bulletin



December 6, 2024
Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.
Figures are shown as those from Kakuyasu on non-consolidated basis.

Sales performance on a year-on-year basis.

			Quick Delivery	Route Delivery	Store Sales	Total Sales		
FY2024	CY2024	April	107.6%	105.8%	98.9%	105.0%		
		May	108.4%	108.0%	102.3%	106.6%		
		June	107.8%	107.8%	106.0%	107.0%		
		July	106.1%	102.6%	87.2%	101.2%		
		August	106.3%	108.3%	84.2%	102.5%		
		September	102.7%	106.9%	83.4%	99.7%		
		October	107.1%	104.4%	92.8%	103.8%		
		November	107.1%	105.6%	96.1%	104.5%		
		December						
			CY2025	January				
				February				
				March				
		First Half of FY2024	106.5%	106.5%	93.1%	103.6%		
		Second Half of FY2024	107.1%	105.0%	94.5%	104.2%		
		Throughout FY2024	106.6%	106.1%	93.4%	103.7%		

Quick Delivery's sales were 107.1% YoY, mainly due to higher average customer spending compared to the same month laster year.

Route Delivery rose to 105.6% YoY in sales, as both the number of customers and their average spending saw an increase compared to last year.

Store Sales declined to 96.1% YoY, due to a decrease in the number of customers.

As a result, total sales in November'24 was 104.5% on a year-on-year basis.