

# Kakuyasu Monthly Sales Bulletin



September 6, 2024  
Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.  
Figures are shown as those from Kakuyasu on non-consolidated basis.

Sales performance on a year-on-year basis.

			Quick Delivery	Route Delivery	Store Sales	Total Sales
FY2024	CY2024	April	107.6%	105.8%	98.9%	105.0%
		May	108.4%	108.0%	102.3%	106.6%
		June	107.8%	107.8%	106.0%	107.0%
		July	106.1%	102.6%	87.2%	101.2%
		<b>August</b>	<b>106.3%</b>	<b>108.3%</b>	<b>84.2%</b>	<b>102.5%</b>
		First Half of FY2024	107.2%	106.4%	95.1%	104.4%
		Second Half of FY2024				
		Throughout FY2024				

Quick Delivery's sales rose to 106.3% YoY, driven by an increase in average customer spending compared to the same month last year.

Route Delivery achieved 108.3% YoY in sales, as both the number of customers and their average spending saw an increase compared to last year.

In Store Sales, the number of customers and the average spending per customer fell below the same month of the previous year, resulting in sales of 84.2% YoY. It should be noted that the absence of the significant boost impact of last year's cashless campaign conducted by the local government has led to a lower growth rate this year, consistent with the previous month.

Accordingly, total sales in August'24 resulted in 102.5% on a year-on-year basis.