

# HitoMile

## Monthly Sales Bulletin



May 8, 2026  
HitoMile Co.,Ltd.

HitoMile updates a latest monthly sales bulletin.

All figures represent the non-consolidated results of its subsidiary, Kakuyasu.

Sales performance on a year-on-year basis.

|        |        | Quick Delivery        | Route Delivery | Store Sales   | Total Sales  |               |
|--------|--------|-----------------------|----------------|---------------|--------------|---------------|
| FY2026 | CY2026 | April                 | <b>106.3%</b>  | <b>105.7%</b> | <b>94.5%</b> | <b>104.8%</b> |
|        |        | First Half of FY2026  | 106.3%         | 105.7%        | 94.5%        | 104.8%        |
|        |        | Second Half of FY2026 |                |               |              |               |
|        |        | Throughout FY2026     |                |               |              |               |

Quick Delivery sales reached 106.3% YoY, reflecting an increase over the same month last year due to higher customer traffic at independent restaurants and the commencement of operations at the Sapporo branch, above the level of the same month last year.

Route Delivery sales reached 105.7% YoY, the number of customers increased due to the acquisition of new clients, and the average spend per customer also rose as client chain performance remained strong, as both customer numbers and average spending exceeded the levels of the same month last year.

Store sales were 94.5% YoY, as the number of customers declined due to heightened consumer frugality driven by rising prices and store closures resulting from site reorganization, causing customer traffic to fall below the level of the same month last year.

As a result, total sales rose to 104.8% on a year-on-year basis.