

Kakuyasu Monthly Sales Bulletin



May 9, 2024
Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.

Figures are shown as those from Kakuyasu on non-consolidated basis.

The Company has reviewed its managerial classifications to ensure that the actual state of its business activities can be properly evaluated and newly adopted three reportable segments from FY2024. The monthly sales bulletin follows suit from this April thereafter.

Sales performance on a year-on-year basis.

			Quick Delivery	Route Delivery	Store Sales	Total Sales
FY2024	CY2024	April	107.6%	105.8%	98.9%	105.0%
		May				
		June				
		First Half of FY2024	107.6%	105.8%	98.9%	105.0%
	Second Half of FY2024					
	Throughout FY2024					

Quick Delivery were 107.6% YoY in sales mainly because the average spending per customer exceeded that of the same month of the previous year.

Route Delivery resulted in 105.8% YoY in sales largely because the number of customers increased compared to its last year's number.

Store Sales were 98.9% YoY since the number of customers was lower than its last year's number.

Total sales ended up to 105.0% on a year-on-year basis.

New Segments	Definitions	Recipients
Quick Delivery	Quick delivery system of liquor and goods by small vehicle or non-vehicle to various places on demand basis, from small warehouses or stores.	Privately owned restaurants, general consumers, general corporations, and individuals etc.
Route Delivery	Punctual delivery system of liquor and goods by vehicle to predetermined places on specific date, time, and route, from distribution centers.	Nation-wide chain restaurants, regional chain restaurants, hotels, and so on.
Store Sales	Over-the-counter sales at stores.	Store visitors.