

# Kakuyasu Monthly Sales Bulletin



November 8, 2022  
Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.

Figures are shown as those from Kakuyasu on non-consolidated basis.

In the meantime, they are compared with sales of FY2019 for the time being because a YoY comparison reaches too volatile.

Sales performance compared with those of FY2019.

			Business Sales	Household Sales	Total Sales
FY2022	CY2022	April	81.4%	111.2%	89.6%
		May	83.5%	113.9%	92.2%
		June	87.1%	109.4%	93.6%
		July	81.6%	109.7%	90.0%
		August	73.8%	115.0%	85.5%
		September	91.4%	136.3%	104.3%
		<b>October</b>	<b>90.6%</b>	<b>119.0%</b>	<b>98.4%</b>
First Half of FY2022			82.7%	115.6%	92.2%
Second Half of FY2022			90.6%	119.0%	98.4%
Throughout FY2022			83.8%	116.1%	93.1%

In October, while the number of the coronavirus infections has stabilized, overall sales performance was negatively affected by a huge drop in demand from the last month's rush purchase before large-scaled alcohol price increase from October thereafter.

Business sales were 90.6% from customers' demand being sluggish.

Likewise, Household sales were 119.0%.

cf. Sales performance on a year-on-year basis.

			Business Sales	Household Sales	Total Sales
FY2022	CY2022	April	164.7%	95.7%	131.6%
		May	315.2%	88.1%	164.3%
		June	214.3%	92.1%	147.4%
		July	183.1%	94.1%	136.2%
		August	250.0%	88.4%	147.6%
		September	233.3%	106.4%	161.6%
		October	125.6%	97.3%	114.4%
First Half of FY2022			215.6%	94.0%	146.9%
Second Half of FY2022			125.6%	97.3%	114.4%
Throughout FY2022			194.2%	94.4%	140.9%