

Kakuyasu Monthly Sales Bulletin



December 7, 2022
Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.

Figures are shown as those from Kakuyasu on non-consolidated basis.

On top of that, they are compared with sales of FY2019 for the time being because a YoY comparison turns out too volatile.

Sales performance compared with those of FY2019.

			Business Sales	Household Sales	Total Sales
FY2022	CY2022	April	81.4%	111.2%	89.6%
		May	83.5%	113.9%	92.2%
		June	87.1%	109.4%	93.6%
		July	81.6%	109.7%	90.0%
		August	73.8%	115.0%	85.5%
		September	91.4%	136.3%	104.3%
		October	90.6%	119.0%	98.4%
		November	91.3%	123.3%	100.2%
First Half of FY2022			82.7%	115.6%	92.2%
Second Half of FY2022			91.0%	121.1%	99.3%
Throughout FY2022			84.8%	116.9%	94.0%

In November, a recovery trend continues overall, while the coronavirus patents increased. Business sales were 91.3% as both the number of customers and the average spending per customer slightly increased. Household sales were 123.3%, resulting from a variety of rewards points campaigns local municipalities sponsored. As a result, total sales ended up 100.2%.

cf. Sales performance on a year-on-year basis.

			Business Sales	Household Sales	Total Sales
FY2022	CY2022	April	164.7%	95.7%	131.6%
		May	315.2%	88.1%	164.3%
		June	214.3%	92.1%	147.4%
		July	183.1%	94.1%	136.2%
		August	250.0%	88.4%	147.6%
		September	233.3%	106.4%	161.6%
		October	125.6%	97.3%	114.4%
		November	114.4%	102.2%	110.4%
First Half of FY2022			215.6%	94.0%	146.9%
Second Half of FY2022			119.7%	99.7%	112.3%
Throughout FY2022			177.4%	95.3%	136.0%

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