

Kakuyasu Monthly Sales Bulletin



March 7, 2024
Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.
Figures are shown as those from Kakuyasu on non-consolidated basis.

Sales performance on a year-on-year basis.

			Business Sales	Household Sales	Total Sales		
FY2023	CY2023	April	124.4%	103.3%	116.9%		
		May	122.3%	101.3%	114.6%		
		June	116.1%	106.6%	113.2%		
		July	129.4%	111.3%	122.6%		
		August	136.0%	115.8%	128.2%		
		September	116.9%	98.8%	109.4%		
		October	117.3%	101.8%	112.2%		
		November	115.2%	100.8%	110.2%		
		December	117.6%	102.2%	112.1%		
			CY2024	January	114.7%	100.6%	109.9%
				February	111.0%	100.7%	107.9%
				March			
		First Half of FY2023	123.9%	106.1%	117.3%		
		Second Half of FY2023	115.3%	101.3%	110.6%		
		Throughout FY2023	119.5%	103.9%	113.9%		

Business sales were 111.0% YoY since the number of customers and the average spending per customer exceeded those of the same month of the previous year.

Household sales resulted in 100.7% YoY because its reason was identical to that of Business sales.

As a consequence, total sales were 107.9% on a year-on-year basis.