

[Translation]

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Consolidated Financial Results for the Three Months Ended June 30, 2025 (Under Japanese GAAP)

August 14, 2025

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Listing Tokyo Stock Exchange
Ticker Code 7686
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Scheduled date to commence dividend payments: —
Preparation of supplementary material on financial results: Yes
Holding of financial results briefing: No

(JPY amounts are rounded down to million, unless otherwise noted.)

1. Consolidated financial results for the Three months ended June 30, 2025 (From April 1, 2025 to June 30, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Three months ended	JPY million	%	JPY million	%	JPY million	%	JPY million	%
June 30, 2025	34,349	4.0	628	30.1	640	40.2	302	19.8
June 30, 2024	33,036	6.2	482	(19.7)	456	(23.6)	252	(24.1)

Note: Comprehensive income For the Three months ended June 30, 2025: JPY 319 million [(20.4)%]
For the Three months ended June 30, 2024: JPY 265 million [(25.8)%]

	Basic earnings per share	Diluted earnings per share
Three months ended	JPY	JPY
June 30, 2025	10.51	10.31
June 30, 2024	8.85	8.64

Note: The Company conducted a 3-for-1 share split of its common shares on October 1, 2024. The "Basic earnings per share" and "Diluted earnings per share" are calculated assuming that the stock split was carried out in the previous consolidated fiscal year.

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	JPY million	JPY million	%
June 30, 2025	36,863	4,268	11.6
March 31, 2025	36,059	4,230	11.7

Reference: Equity As of June 30, 2025 JPY 4,268 million
As of March 31, 2025 JPY 4,230 million

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	JPY	JPY	JPY	JPY	JPY
Fiscal year ended March 31, 2025	—	30.00	—	10.00	—
Fiscal year ending March 31, 2026	—				

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
Fiscal year ending March 31, 2026 (Forecast)		10.00	—	10.00	20.00

Note: Revisions to the most recently announced dividend forecast: None

The Company conducted a 3-for-1 share split of its common shares on October 1, 2024. The above dividend per share for the fiscal year ending March 2025 is stated on a post-split bases. The total annual dividend per share for the fiscal year ending March 2025 is not disclosed as the stock split prevents the simple summation of the interim and year-end dividend. Without considering the stock split, the year-end dividend per share for the fiscal year ending March 2025 would be 30.00 yen, and the total annual dividend would be 60.00 yen.

3. Consolidated financial results for the fiscal year ending March 31, 2026 (Forecast)

(%Percentages indicate year-on-year changes.)

	Sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	JPY million	%	JPY million	%	JPY million	%	JPY million	%	JPY
Fiscal year ending March 31, 2026	142,000	5.6	1,440	(19.2)	1,400	(22.9)	500	(6.9)	17.20

Notes: Revisions to the most recently announced earnings forecast: None

※ Notes

(1) Significant changes in the scope of consolidation during the period: None

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

- (i) Changes in accounting policies due to revisions to accounting standards and other regulations : None
- (ii) Changes in accounting policies due to other reasons : None
- (iii) Changes in accounting estimates : None
- (iv) Restatement: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2025	29,037,900 shares
As of March 31, 2025	29,018,700 shares

(ii) Number of treasury shares at the end of the period

As of June 30, 2025	283,749 shares
As of March 31, 2025	300,349 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2025	28,737,468 shares
Three months ended June 30, 2024	28,478,313 shares

Note: The number of treasury stock at the end of the period includes the Company's shares held by the ESOP Trust Account (299,800 shares as of March 31, 2025 and 230,900 shares as of June 30, 2025).

※ Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: Yes

※ Explanation of Appropriate Use of Earnings Forecasts and Other Special Instructions

The forward-looking statements, including earnings forecasts, contained in this document are based on information currently available to the Company and certain assumptions that the Company considers reasonable, and are not intended as a guarantee that they will be achieved. Actual results may differ significantly due to various factors.

4. Quarterly Consolidated Financial Statements and Major Notes

(1) Quarterly consolidated balance sheets

(JPY million)

	As of March 31, 2025	As of June 30, 2025
Assets		
Current assets		
Cash and deposits	2,837	3,419
Notes and accounts receivable - trade	10,390	10,150
Merchandise	6,247	5,785
Accounts receivable - others	1,515	1,845
Others	1,340	1,444
Allowance for doubtful accounts	(81)	(81)
Total current assets	22,248	22,563
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	4,334	4,419
Tools, furniture and fixtures, net	367	364
Land	2,720	2,720
Lease assets, net	78	73
Construction in progress	332	589
Others, net	16	13
Total property, plant and equipment	7,848	8,181
Intangible assets		
Goodwill	978	934
Software	785	759
Software development in progress	756	1,151
Others	2	2
Total intangible assets	2,523	2,848
Investments and other assets		
Investment securities	380	407
Deferred tax assets	492	316
Leasehold and guarantee deposits	2,397	2,400
Others	262	240
Allowance for doubtful accounts	(94)	(95)
Total investments and other assets	3,438	3,270
Total non-current assets	13,811	14,299
Total assets	36,059	36,863

(JPY million)

	As of March 31, 2025	As of June 30, 2025
Liabilities		
Current liabilities		
Accounts payable - trade	17,721	17,510
Short-term borrowings	6,021	6,315
Lease liabilities	19	20
Income taxes payable	255	143
Provision for bonuses	535	329
Asset retirement obligations	—	30
Others	2,449	3,432
Total current liabilities	27,003	27,782
Non-current liabilities		
Long-term borrowings	3,081	3,043
Lease liabilities	67	62
Deferred tax liabilities	116	132
Asset retirement obligations	1,479	1,509
Others	80	64
Total non-current liabilities	4,825	4,812
Total liabilities	31,829	32,594
Net assets		
Shareholders' equity		
Share capital	70	72
Capital surplus	3,578	3,580
Retained earnings	567	579
Treasury shares	(135)	(130)
Total shareholders' equity	4,081	4,101
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	148	166
Total accumulated other comprehensive income	148	166
Total net assets	4,230	4,268
Total liabilities and net assets	36,059	36,863

(2) Quarterly Consolidated Statements of Income and Comprehensive Income
(Quarterly Consolidated Statements of Income)

(JPY million)

	Three months ended June 30, 2024	Three months ended June 30, 2025
Sales	33,036	34,349
Cost of sales	25,386	26,010
Gross profit	7,650	8,339
Selling, general and administrative expenses	7,167	7,711
Operating profit (loss)	482	628
Non-operating income		
Interest income	—	0
Commission income	1	2
Insurance claim income	3	9
Guarantee commission income	5	2
Subsidy income	—	13
Recovery of Written-off Receivables	—	13
Others	3	4
Total non-operating income	12	46
Non-operating expenses		
Interest expenses	11	22
Loss on store closings	23	8
Others	3	3
Total non-operating expenses	38	33
Recurring profit (loss)	456	640
Extraordinary losses		
Impairment losses	4	13
Total extraordinary losses	4	13
Profit (loss) before income taxes	452	627
Income taxes - current	52	143
Income taxes - deferred	147	181
Total income taxes	200	325
Profit (loss)	252	302
Profit (loss) attributable to owners of parent	252	302

(Quarterly Consolidated Statements of Comprehensive Income)

(JPY million)

	Three months ended June 30, 2024	Three months ended June 30, 2025
Profit (loss)	252	302
Other comprehensive income		
Valuation difference on available-for-sale securities	13	17
Total other comprehensive income	13	17
Comprehensive income	265	319
(Comprehensive income attributable to)		
Comprehensive income attributable to owners of parent	265	319
Comprehensive income attributable to non-controlling interests	—	—