

Kakuyasu Monthly Sales Bulletin



September 7, 2023
Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.
Figures are shown as those from Kakuyasu on non-consolidated basis.

Sales performance on a year-on-year basis.

			Business Sales	Household Sales	Total Sales		
FY2023	CY2023	April	124.4%	103.3%	116.9%		
		May	122.3%	101.3%	114.6%		
		June	116.1%	106.6%	113.2%		
		July	129.4%	111.3%	122.6%		
		August	136.0%	115.8%	128.2%		
		September					
		October					
		November					
		December					
			CY2024	January			
				February			
				March			
		First Half of FY2023	125.3%	107.7%	119.0%		
		Second Half of FY2023					
		Throughout FY2023	125.3%	107.7%	119.0%		

Business sales were 136.0% YoY since the number of customers and the average spending per customer exceeded those of the same month of the previous year.

Household sales were 115.8% YoY because the number of customers and the average spending per customer exceeded those of the same month of the previous year, in addition to the effects of TV commercials.

As a consequence, total sales were 128.2% on a year-on-year basis.

Meanwhile, due to the effects of the seventh wave of the new coronavirus infection, restaurants delivery sales weakened during July to August in FY2022. It seems that its situation results in the higher sales growth in comparison with the situation of the previous year.