

Kakuyasu Monthly Sales Bulletin



December 7, 2023
Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.
Figures are shown as those from Kakuyasu on non-consolidated basis.

Sales performance on a year-on-year basis.

			Business Sales	Household Sales	Total Sales		
FY2023	CY2023	April	124.4%	103.3%	116.9%		
		May	122.3%	101.3%	114.6%		
		June	116.1%	106.6%	113.2%		
		July	129.4%	111.3%	122.6%		
		August	136.0%	115.8%	128.2%		
		September	116.9%	98.8%	109.4%		
		October	117.3%	101.8%	112.2%		
		November	115.2%	100.8%	110.2%		
		December					
			CY2024	January			
				February			
				March			
		First Half of FY2023	123.9%	106.1%	117.3%		
		Second Half of FY2023	116.3%	101.3%	111.2%		
		Throughout FY2023	121.6%	104.9%	115.6%		

Business sales were 115.3% YoY since the number of customers and the average spending per customer exceeded those of the same month of the previous year.

Household sales ended up 100.8% YoY because the average spending per customer exceeded those of the same month of the previous year.

As a result, total sales were 110.2% on a year-on-year basis.